

# **Procurement Policy**

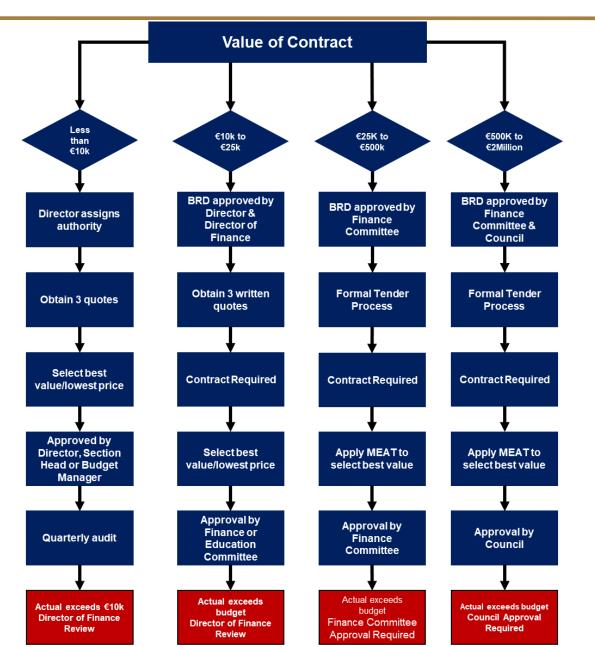
November 2022

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- All expenditure (inc. VAT) is properly authorised, recorded and monitored and meets agreed business requirements
- All goods/services offer <u>Value for Money</u> ('VFM') and deliver satisfactory quality
- Agreed and approved budgets are not exceeded
- Minimise risk & fraud
- Maximise discounts through aggregation and approved providers
- Clear communication of requirements to suppliers/advisors
- Conflicts of interest avoided
- Ongoing monitoring of contracts
- Professional best practice and financial discipline
- Business Requirement Documents ('BRD') align to strategic objectives
- Highlight good performance

### **Procurement Routes**





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### Less than €10k

Three quotes & Director approval. Each Director can assign authorities within their sections, quarterly audit by F&O

### <u>€10k to €25k</u>

Business Requirement Document ('BRD') and Director of Finance & Operations approval, contract required, final approval at the next Finance or Education Committee Meeting

### <u>€25k to €500k</u>

BRD, tender process (using Request for Proposal ['RFP']), Finance Committee approval, contract required

### <u>€500k to €2m</u>

BRD, tender process, Council approval, contract required

#### €2m and above

> BRD, tender process, Member approval at AGM, contract required

If expenditure exceeds budget, review by Director of Finance & Operations before project can proceed

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## **Procurement Rationale & Audit**

- > All costs are **inclusive** of VAT as Society unable to reclaim
- Procurement routes selected following review of Society expenditure and comparable organisations
- Thresholds will be constantly reviewed

#### **Quarterly audit**

- Expenditure under €10k
- Education Committee approvals
- BRDs
- 80% of all Society invoices under €1k
- > 15% €1k to €5k
- Ensures policies and disciplines maintained
- Prevents fragmentation of costs to avoid thresholds
- Supports budget and contract management



## **Documentation Required**

### **Business Requirement Document ('BRD')**

- business rationale and alignment with Society strategy
- Scope & objectives
- proposed budget
- key performance indicators (KPIs)

#### **Request for Proposal ('RFP')**

- BRD as basis
- Comprehensive and clearly written specifications
- Delivery timescales
- Deliverables by which performance will be measured (KPI's etc)
- Criteria for awarding the contract
- Environmental/sustainability statement
- References



## Other key aspects

#### **Business Critical approval route available**

- Urgent repairs
- Discount for early purchase
- Essential to business and service continuity
- BRD submitted to Director General, Director of Finance & Operations and Chair of Finance Committee
- Pre-approval based on merits and business need
- BRD then submitted to approving body during regular course of business

### Less than three quotes permissible

- Only if business justification provided
- Limited market options
- Specialist service
- Preferred supplier available
- Recurring expenditure



## **Contract Management**

#### **Contracts/Budget proactively managed**

- Programme of checking against the contract specification
- Maintain record of supplier performance and procedures to remedy
- Regular review of scope
- Reviewing performance versus market minimum every 12 months
- Consistent and proactive engagement with provider

### Length of contract

- Recommended maximum length 3 years
- Full review and tender at this stage
- > Exceptions if required by regulation, guidance, legislation or complexity

### Post contract evaluation

- Within 3 months of conclusion
- Report to approving body (if requested)
- Contracts register and preferred supplier list created



## **Training & Support**

### Full suite of templates/tools provided

- Training
- > BRD
- > RFP
- MEAT ('Most Economically Advantageous Tender')
- Decreasing Balance Budget Tool
- Scorecards
- Previous tenders
- Detailed guidance notes

### **Informal Budget Managers network**

- Support, guidance and suggestions
- Identify good performance

