

# 2014/2015 SOLICITORS' PROFESSIONAL INDEMNITY

COMMON PROPOSAL FORM IRELAND

# CHECKLIST FOR REQUIRED ADDITIONAL INFORMATION

1.	Q1.1	If your firm is established less than two years, please provide a business plan and CVs for all Partners and Principals.
2.	Q1.3	If a branch office has no resident Partner or Principal, please provide the CVs of the solicitors or registered lawyers based in the branch office.
3.	Q2.1	If your firm's headed paper refers to any other firm or Preceding Practice that has not been included in Q1, please provide details and a copy of your letterhead.
4.	Q3.4	If any fee earner, including any Partner or Principal, obtained their first legal qualification outside the Republic of Ireland, please provide an up-to-date CV for each relevant person.
5.	Q4.1	Where applicable, please provide details and relevant reports if your firm or any prior firm or Preceding Practice has:
		4.1.1 Been the subject of an investigation (for example, following a complaint) that has resulted in any adverse findings by the Law Society of Ireland, the Solicitors Disciplinary Tribunal, or any other recognised body.
		4.1.2 Received any inspection visits from the Law Society of Ireland.
		4.1.3 Been the subject of an investigation by the Irish Financial Regulator or Central Bank of Ireland, or proceedings commenced by the Central Bank of Ireland.
		4.1.4 Failed to pay any insurance premium or excess contribution.
		4.1.5 Been declined professional indemnity insurance by any insurer or applied to the Assigned Risks Pool.
6.	Q4.2	Please provide details and relevant reports if there has been a material change in your firm in the last three years, including but not limited to legal entity, nature of work or location.
7.	Q4.3	Please provide details and relevant reports if you expect there to be any significant changes to or in your firm in the coming year.
8.	Q4.5	Where applicable, please provide details and documentation where available if any present Partner, Principal, consultant or any other legal employee in your firm has:
		4.5.1 Been the subject of any investigation (for example, following a complaint) that has resulted in any adverse findings by the Law Society of Ireland, the Solicitors Disciplinary Tribunal, or any other recognised body.
		4.5.2 Been convicted of (or charged with but not yet tried for) any criminal offence involving fraud or dishonesty.
		4.5.3 Previously been, or currently is, the subject of a petition for bankruptcy or any judgments or decrees that remain unsatisfied, in whole or in part.
		4.5.4 Been refused a practising certificate, or granted a conditional practising certificate by the Law Society of Ireland.
		4.5.5 Been the subject of a finding of misconduct by the Solicitors Disciplinary Tribunal.
9.	Q9.1	If your firm or any Preceding Practice, within the last six years, sold a financial product or provided advice in connection with financial services, where such activity is regulated by the Law Society of Ireland, the Central Bank of Ireland, the <i>Investment Intermediaries Act 1995</i> or any other financial services regulation legislation, a separate questionnaire will be required, which will be supplied on receipt of your completed proposal form or can be downloaded from the website at http://www.lawsociety.ie/Solicitors/Practising/PII/
10.	Q11.2.2	If you have applied for or achieved any risk-management or quality standard, please attach a copy of your report.
11.	Q13.3	Please attach your current claims report provided by the relevant participating insurer(s) or the Assigned Risks Pool. If this is not yet available, please provide claims/circumstances details on the attached supplementary claims form.
12.	Q13.4	If any Partner or Principal in your firm is aware, after careful enquiry of all solicitors and employees of the firm, of any loss or claim or circumstance that may give rise to a loss being sustained or a claim being made against or involving any person to be included in this insurance, their predecessors in practice, or any past partners, principals, directors or members, where such has not been previously notified to past or present insurers, please provide full details on a separate sheet.

#### **IMPORTANT NOTES**

Common proposal form guidance notes should be read in conjunction with this form.

Please provide a full answer to every question and use supplementary sheets for questions where you may have insufficient space to answer a question. Some information, as directed and highlighted in **bold font** in the form, should be provided in the additional information section (section 16). Additional documentation to be provided with your proposal form is highlighted in **red font** in the form. The more information you provide, the more your broker will understand your firm to negotiate with the participating insurers on your behalf.

A Partner or Principal of your firm must sign and date this form, along with any supplementary sheets. In this form, the word 'Principal' means the sole practitioner or sole principal in your firm, and the word 'Partner' means a partner in your firm.

In this form, the terms "Preceding Practice" and "Succeeding Practice" are as defined in any applicable minimum terms and conditions.

# 1 YOUR FIRM'S DETAILS

1.1 Please list all practising titles, including associate companies, nominee companies and service companies. Please mark type against each: 'S' for Sole Practitioner/Sole Principal, 'P' for Partnership.

PRACTISING TITLE	TYPE	PRACTISING TITLE	ТҮРЕ
PRIMARY ADDRESS		TELEPHONE	
		FAX	
		DX NUMBER	
		EMAIL	
PROFESSIONAL INDEMNITY CONTACT M	R/MRS/MS	WEBSITE	
		MOBILE NUMBER	
LAW SOCIETY FIRM NUMBER		DATE ESTABLISHED	/ /
F		If less than two years, plea Partners or Principals.	se provide business plan and CVs for all

1.2 Please list the town of any branch office for which cover is required, together with the percentage of fees generated from each branch office. If you have no branch offices, please tick 'none'.

None

LOCATION	RESIDENT PARTNER/ PRINCIPAL	%	LOCATION	RESIDENT PARTNER/ PRINCIPAL	%
		%			%
		%			%
		%			%
PRINCIPAL OF (If no branch of	FICE fice, this should be 100%)	%			
TOTAL FOR ALL (Must equal 10)	- 0% including principal office)	%			

NAME	E OF FIRM(S)	PRECEDING PRACTICE HAS RUN-OFF COVER IN PLACE	DATE ESTABLISHED	DATE OF SUCCESSION	NUMBER OF SOLICITORS WHO JOINED YOUR FIRM
2.3		receding Practices to which your		,	
2.2	Has your firm become a Succe If you have answered yes, please	eeding Practice? Yes No complete question 2.3.			
If yes, 1	olease provide details and <mark>a copy of</mark>	your letterhead:			
2.1	Does your firm's headed note Yes No	paper refer to any other firm or I	Preceding Practice(s)	not listed above?	
2	SUCCEEDING PRAC	TICE			
If yes, 1	please provide details:				
1.4	Is your firm planning any men	ger or consolidation with anoth	ner practice within the	e next twelve mont	hs?
1.3	If there is no resident Partner and provide full details of san	or Principal, please attach CVs o	of the solicitors or reg	istered lawyers bas	sed in your branch office(s),

NAME OF FIRM(S)	PRECEDING PRACTICE HAS RUN-OFF COVER IN PLACE	DATE ESTABLISHED	DATE OF SUCCESSION	NUMBER OF SOLICITORS WHO JOINED YOUR FIRM	
	Yes No				
	Yes No				
	Yes No				

3.1 Please state the number of staff in your firm: ('FT' for full-time, 'PT' for part-time):

	2014 FT	2014 PT	2013 FT	2013 PT	2012 FT	2012 PT	2011 FT	2011 PT
Principals/Equity Partners								
Salaried Partners								
Solicitors and Consultants								
Legal Executives								
Other fee earners								
Other staff*								

<sup>\*</sup>Excluding cleaning, maintenance and other manual employees.

Please provide all information requested for each fee earner listed in the table above, even if you are a Sole Practitioner or Principal:

SOLICITOR NUMBER (IF APPLICA		YEARS AS A PRINCIPAL OR PARTNER IN YOUR FIRM (IF APPLICABLE)	DATE QUALIFI APPLICA	
•	(Principal)		/	/
			/	/
			/	/
			/	/
			/	/
•			/	/
•			/	/
•			/	/
•			/	/
0.			/	/

<sup>3.3</sup> With regard to any Partner or Principal in your firm:

3.3.1 Is any Partner or Principal in your firm also a Partner or Principal in another solicitor's firm?

Yes No

3.3.2 Is any Partner or Principal in your firm involved in any other business activity?

Yes No

3.3.3 Does any Partner or Principal in your firm have a financial interest in any other business activity?

Yes No

If you have answered yes to any of the questions above, please provide full details, including number of hours worked, in respect of each relevant Partner or Principal in section 16.

30	OLICIT	OR NUMBER   SOLICITOR NAME	PLACE OF QUALIFICATION
<u>-</u>			
<u>-</u>			
		nces – please answer the following questions with regard to you answer the questions with regard to your firm's recruitment pr	
	3.5.1	Does your firm carry out full recruitment checks in respect o	of all Partners, Principals, consultants and employees?
		Yes No	
	3.5.2	Do the recruitment checks include the taking up of written a	and/or verbal references? Yes No
	3.5.3	Do the recruitment checks include, where relevant, question	ns about an individual's claims record? Yes No
	3.5.4	Do the recruitment checks include enquiries as to whether a	n individual has a disciplinary record with, for example
		Law Society of Ireland, Solicitors Disciplinary Tribunal or ar	ny other relevant body? Yes No
ı haı	ve answe	ered no to any of the questions above, please provide details:	
		our firm have a valid employer's liability policy? Yes No please give the expiry date:	
	If yes, p		
	If yes, p	please give the expiry date:	
	If yes, p	elease give the expiry date:  / /  ERAL QUESTIONS	a complaint) that has resulted in any adverse findings b
	If yes, p	Delease give the expiry date:  PRAL QUESTIONS  Our firm, or any prior firm or Preceding Practice:	- ,
	If yes, p	Delease give the expiry date:	nal, or any other recognised body? Yes No
	GENE Has you 4.1.1	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland	nal, or any other recognised body? Yes No
	GENE Has you	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland Been the subject of an Irish Financial Regulator or Central Bar	nal, or any other recognised body? Yes No
	GENE Has you 4.1.1 4.1.2 4.1.3	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland Been the subject of an Irish Financial Regulator or Central Be the Central Bank of Ireland? Yes  No	nal, or any other recognised body? Yes No nd? Yes No ank of Ireland investigation or proceedings commenced
	GENE Has you 4.1.1 4.1.2 4.1.3	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland Been the subject of an Irish Financial Regulator or Central Bathe Central Bank of Ireland? Yes  No Failed to pay any insurance premium or excess contribution	nal, or any other recognised body? Yes No  nd? Yes No  ank of Ireland investigation or proceedings commenced  ? Yes No
	GENE Has you 4.1.1 4.1.2 4.1.3	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland Been the subject of an Irish Financial Regulator or Central Bathe Central Bank of Ireland? Yes  No  Failed to pay any insurance premium or excess contribution Been declined professional indemnity insurance by any previous process.	nal, or any other recognised body? Yes No  nd? Yes No  ank of Ireland investigation or proceedings commenced  ? Yes No
	GENE Has you 4.1.1 4.1.2 4.1.3 4.1.4 4.1.5	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland Been the subject of an Irish Financial Regulator or Central Bathe Central Bank of Ireland? Yes  No Failed to pay any insurance premium or excess contribution	nal, or any other recognised body? Yes No  nd? Yes No  ank of Ireland investigation or proceedings commenced  ? Yes No  vious or existing insurer or applied to the Assigned Risk
	GENE Has you 4.1.1 4.1.2 4.1.3 4.1.4 4.1.5	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland Been the subject of an Irish Financial Regulator or Central Bathe Central Bank of Ireland? Yes No  Failed to pay any insurance premium or excess contribution Been declined professional indemnity insurance by any prev Pool? Yes No  ere been a material change in your firm in the last three years, in	nal, or any other recognised body? Yes No  nd? Yes No  ank of Ireland investigation or proceedings commenced  ? Yes No  vious or existing insurer or applied to the Assigned Risk
	GENE Has you 4.1.1 4.1.2 4.1.3 4.1.4 4.1.5 Has the location	ERAL QUESTIONS  ur firm, or any prior firm or Preceding Practice:  Been the subject of an investigation (for example, following the Law Society of Ireland, the Solicitors Disciplinary Tribur Received any inspection visits from the Law Society of Ireland Been the subject of an Irish Financial Regulator or Central Bathe Central Bank of Ireland? Yes No  Failed to pay any insurance premium or excess contribution Been declined professional indemnity insurance by any prev Pool? Yes No  ere been a material change in your firm in the last three years, in	nal, or any other recognised body? Yes No and? Yes No ank of Ireland investigation or proceedings commenced ? Yes No rious or existing insurer or applied to the Assigned Risk ncluding but not limited to legal entity, nature of work
	GENE Has you 4.1.1 4.1.2 4.1.3 4.1.4 4.1.5 Has the location	Delease give the expiry date:	nal, or any other recognised body? Yes No and? Yes No ank of Ireland investigation or proceedings commenced ? Yes No rious or existing insurer or applied to the Assigned Risk including but not limited to legal entity, nature of work the coming year? Yes No

Did any fee earner in your firm, including any Partner or Principal, obtain their first legal qualification outside the Republic of Ireland?

3.4

4.4 Is your business a solicitor's firm only? Yes No

If no, please provide details of any non-regulated business (for example, a separately constituted financial services adviser operating outside of the Law Society of Ireland regulations):

- 4.5 Has any present Partner, Principal, consultant or any other legal employee:
  - 4.5.1 Been the subject of any investigation (for example, following a complaint) that has resulted in any adverse finding by the Law Society of Ireland, the Solicitors Disciplinary Tribunal, or any other recognised body? Yes No
  - 4.5.2 Been convicted of (or charged with but not yet tried for) any criminal offence involving fraud or dishonesty?

    Yes No
  - 4.5.3 Previously been, or currently be, the subject of a petition for bankruptcy or any judgments or decrees that remain unsatisfied, in whole or in part? Yes No
  - 4.5.4 Been refused a practising certificate, or granted a conditional practising certificate by the Law Society of Ireland?

    Yes No
  - 4.5.5 Been the subject of a finding of misconduct by the Solicitors Disciplinary Tribunal? Yes No

If you have answered yes to any of the questions above, please provide details including documentation where available:

# 5. GROSS FEES (EXCLUSIVE OF VAT)

- 5.1 Do you have any US domiciled interests to be insured under this policy? Yes No
- Do you have any other overseas domiciled interests to be insured under this policy? Yes No **If yes, please provide full details in section 16.**
- 5.3 Please provide gross fees exclusive of VAT for the last five completed accounting periods and an estimate for the current year:

	YEAR ENDING	REPUBLIC OF IRELAND	USA/CANADA*	ANY OTHER JURISDIC- TION*	TOTAL
Estimated current financial year (year ending 2014)	/ /2014	€	€	€	€
Annual accounting period year ending 2013	/ /2013	€	€	€	€
Annual accounting period year ending 2012	/ /2012	€	€	€	€
Annual accounting period year ending 2011	/ /2011	€	€	€	€
Annual accounting period year ending 2010	/ /2010	€	€	€	€
Annual accounting period year ending 2009	/ /2009	€	€	€	€

*Ple	ase als	so provi	ide	detai	ils of	the	work	in	secti	ion	16.
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	***1	1 .	c .1 .	1 1 1		
5.4	what is the is	argest total i	ree that vou	have charged	i in the	last 12 months?

€

5.5 What is the average fee charged in the last 12 months?

€

- Does any one client or group of clients generate 20% or more of your annual fees? Yes No **If yes, please provide full details section 16.**
- 5.7 Has your fee income changed by more than 30% in any of the last three years? Yes No **If yes, please provide full details section 16.**
- 5.8 Does your firm provide advice in relation to any law other than the law in the Republic of Ireland (including EU law to the extent that it forms part of the law in the Republic of Ireland)? Yes No

  If yes, please confirm the jurisdiction under which the work is undertaken and state the gross fee income for the accounting period, together with full details of these activities, in section 16.

# 6. TYPE OF WORK

6.1 Please provide a percentage breakdown of the gross fee income for the last accounting period into the following categories:

Acting as arbitrator, adjudicator or mediator	% Litigation and arbitration (other)	%
Conveyancing - commercial	% Landlord and tenant	%
Conveyancing - PPR	% Mergers and acquisitions	%
Commercial and corporate – securities	% Patent	%
Commercial and corporate – non-securities	% Personal injury – defendant	%
Criminal law	% Personal injury – litigant	%
Debt collection (judgment debts over €10,000)	% Tax	%
Defendant litigious work for insurers	% Wills, trust and probate	%
Employment	% Other non-litigious	%
Family (excluding children)	% Other low risk work*	%
Financial advice and services	% Other work (state nature of work and %)	
Immigration	%	%
Intellectual property rights infringement (excluding patent)	%	%
Total (must equal 100%)		%

<sup>\*</sup>Low-risk work includes debt collection under €10,000, children, mental health tribunal, welfare, administering oaths and taking affidavits, lecturing and related activity, expert witness, and planning.

## 6.2 Please estimate your firm's client base:

Construction	% Privately held companies (other than above)	%
Entertainment and sport	% Publicly held companies (other than above)	%
Financial institutions/banking	% Other (please specify)	%
Government	%	%
Insurance	%	%
Private client	%	%

6.3 Are any substantial changes in the percentage amounts shown in questions 6.1 and 6.2 above anticipated during the next twelve months? Yes No

If yes, please provide full details section 16.

1.	NATURE OF WORK - NO FOAL, NO FEE A	RRANGEMENTS
7.1	Has your firm entered into 'no foal, no fee' type arrangement deductions from personal injury damages for solicitor/own	its or any other form of conditional fee arrangements that have led to client charges? Yes No
	If no, please move straight to question 8.	chefit charges. Tes The
7.2	Do you use a written risk-assessment procedure before acce If no, please provide full details in section 16.	pting such arrangements? Yes No
7.3		or conditional fee type arrangement before it is offered to your client?
	Yes No  If no, please provide full details in section 16.	
8.	NATURE OF WORK - PERSONAL INJURY	
8.1	Has your firm:	
	8.1.1 Been part of any referral network, claims manager	nent, or promotional group? Yes No
	8.1.2 Conducted work for or on behalf of a trade union	or similar body? Yes No
	If you have answered yes to any of the questions above,	please provide full details in section 16.
8.2	Please specify the largest and average settlements on behalf	of any claimant in the last five years:
	AVERAGE	LARGEST
Perso	onal injury settlement €	€
0 -	Diagonation to the growth of growth of incident	
8.3	Prease estimate the number of personal injury cases you cui	rently have where the expected settlement exceeds €250,000:
	ii	
9.	NATURE OF WORK – FINANCIAL SERVICE	ES AND PERSONAL INSOLVENCY WORK
9.1		actice sold or assisted in the promotion of a financial product or e such activity is regulated by the Law Society of Ireland, the Central
	Bank of Ireland, the Investment Intermediaries Act 1995 or any	other financial services regulation legislation? Yes No
	If yes, a separate questionnaire will be required, which will downloaded from the website at http://www.lawsociety.ie/Soc	supplied on receipt of your completed proposal form or can be plicitors/Practising/PII/
9.2	Describe the financial advice and services provided by your	firm:
9.3	Does your firm hold escrow accounts in relation to investment	ent-related services? Yes No
If yes,	, please describe what procedures are in place to prevent unauthorised	withdrawals/inappropriate use of funds contained in such escrow accounts:

	Personal Insolveno	cy Act 2012? Yes	No				
If yes, p	lease provide the na	mes of the individ	uals authorised by the	Insolvency Service	of Ireland to carry o	ut this work within y	our firm:
10.	NATURE OF	WORK - CO	ONVEYANCIN	G			
0.1	Between 2005 an	d 2014, was mor	e than 10% of your c	onveyancing turn	nover derived from	a single source or r	eferrer?
	Yes No <b>If yes, please pr</b>	ovide full detai	ils in section 16.				
0.2	In the last ten ye	ars, has your firi	m undertaken any pi	rincipal private re	esidential (PPR) cor	nveyancing and/or o	commercial
	conveyancing? Y  If no, please mo		n 10.3.				
			noved from a lender' « of instructions or a				
	Yes	No			-	-	ŕ
	10.2.2 Over th	ne last ten years,	, have you acted for 1	multiple buyers o	f property in the sa	ame development o	r in the same
	buildir	ng? Yes No					
	10.2.3 Over th	ne last ten years,	, have you acted for a	a single buyer pur	chasing more that	n two properties? Yo	es No
	If you have ans	wered ves to an	y of the questions :	above, please pr	ovide full details	in section 16.	
		es charged and t	ds and an estimate f indertakings issued	by your firm:	AL	NUMBER OF U	NDERTAKINGS
		CONVEYANO		CONVEYAN		THAT CURREN	ED
		Gross fees	Number of transactions	Gross fees	Number of transactions	PPR conveyancing	Commercial conveyancing
Estima year (2	te for current 014)	€		€		, , , , , , , , , , , , , , , , , , ,	
	counting period	€		€			
	l accounting ending 2012	€		€			
Annua	l accounting ending 2011	€		€			
	l accounting ending 2010	€		€			
Annua	l accounting ending 2009	€		€			
	er periods	N/A	N/A	N/A	N/A		
.0.4	. 11						
	Are all conveyan	cing transaction	ns directly supervise	d by a Partner or I	Principal of your fi	rm? Yes No	
If no, pl	-		ns directly supervise supervision process an		Principal of your fi	rm? Yes No	
If no, pl	-				Principal of your fi	rm? Yes No	

Does any individual in your firm provide services or intend to provide services as a personal insolvency practitioner under the

9.4

10.6	Please p	provide the following informat	tion for the last ten	years:	
Highe	st PPR tra	ansaction value	€	Highest commercial conveyancing transaction value	€
Avera	ge typical	PPR transaction value	€	Average typical commercial conveyancing transaction value	€
10.7 If yes,		ast ten years, have fees been re e the approximate number of trar		<u> </u>	
10.8	Please <u>p</u>	provide the names of all sub-pr	rime lenders your f	rm has acted for in the past ten years.	
10.9	Has you	ır firm received any requests fo	or conveyancing fil	es or information from conveyancing files over the l	ast 5 years from a
	lender o	or a lender's representative, otl	her than in accorda	nce with normal business (such as a standard audit)	)? Yes No
	10.9.1	If yes, how many?			
	10.9.2	Have you reported such required full d			
	10.9.3	Have any potential notificat  If yes, please provide full of		een declined by your insurer? Yes No	
10.10	Have ar	ny file requests resulted in a cla	aim being made aga	inst you? Yes No	
	10.10.1	If yes, how many?			
	10.10.2	Please provide the estimated	d total cost: €		
	10.10.3	Have they been reported to y  If no, please provide full d		No 5.	
	10.10.4	Have any claim notification: If yes, please provide full o			
10.11				er or any other previous insurer of all claims and ci y a particular lender or in respect of a particular fee	
	Yes <b>If yes,</b> j	No p <mark>lease provide full details in</mark>	section 16.		
10.12	Are you	ı aware of any disputes, questi	ons or queries arisi	ng from the provision of undertakings given or acco	epted by your firm
	Yes <b>If yes,</b> j	No please provide full details in	section 16.		
10.13	Do you:			itten procedures and the provision of training on the ed in writing in a prominent position on the file?	e following:
	10.13.2		es and wording def	ning specific obligations, due dates, and so on?	
	2011312	Yes No	una morania dei		

Has your firm given an undertaking in a situation where they are not in a position to fully discharge (including situations where

your firm is not in receipt of stamp duty, or stage payment transactions)? Yes

10.5

	10.13.3	A central record of all undertakings given, discharged and not discharged?
		Yes No
	10.13.4	A systematic means of monitoring undertakings by a Partner or Principal to ensure all obligations are fulfilled?
		Yes No
If you	have answ	vered yes to any of the questions above, please provide full details in section 16.
10.14		u received correspondence from any financial institution threatening legal action or a complaint to the Law Society of or Solicitors Disciplinary Tribunal in relation to a delay or non-compliance with an undertaking given by your firm?
	Yes <b>If yes, p</b>	No please provide full details in section 16.
10.15	Are you	aware of any actual or possible claim or circumstances against your firm arising from the transfer of any client assets to
	NAMA?	
		olease provide full details in section 16.
10.16	, ,	erson in your firm a partner or principal with, a director of, or engaged with any client in any commercial partnership or
		that has as its primary objective investment in commercial or residential property? Yes No please provide full details in the additional information section (Section 16).
10.17		u followed the Law Society of Ireland's guidelines when issuing undertakings? Yes  No  lease provide full details in the additional information section (Section 16).
10.18		have systems in place to ensure timely compliance with undertakings?Yes  No  No
10.19	10.19.1	Did you issue undertakings to financial institutions in respect of commercial property transactions between 1
		December 2009 and 30 November 2010?Yes No
	10.19.2	If yes, how many:
	10.19.3 Please no	Did you obtain additional cover for such transactions? Yes No ote that you may be asked for evidence by insurers that you have purchased this cover.
10.20	Is traini	ng on identifying mortgage fraud is actively given to Partners, Principals, consultants and employees who undertake
	conveya	incing work? Yes No
If yes, 1	olease provi	ide details:
10.21	Are pro	cedures in place to ensure that your firm establishes the net price paid for a property when acting on behalf of the ser? Yes No
If yes, 1	olease provi	ide details:
10.22	Does a F	Partner or Principal of the practice directly supervise all PPR conveyancing transactions undertaken by the firm?
If ues 1	olease provi	'de details:
-) gcs, [	reuse proof	accentu.

Please answer 'yes' if you have implemented the relevant policy or procedure and can verify same if required. Please answer 'no' if you have not implemented the relevant policy or procedure. If your answer to any question is 'no', or 'yes' but qualified, please provide full details in section 16.

If the answer to any of the questions is no, but your firm is working toward achievement of this objective, please provide full details in section 16 on what your firm has done so far to achieve this objective, what your firm plans to do to fully achieve the objective, and within what time scale.

#### **General management**

11.1	Does your firm have written risk management procedures and are these reviewed at least annually?				
	Yes	No			
11.2	11.2.1	Have you applied for, or achieved, any risk management or quality standard? Yes	No		
	11.2.2	If yes, please attach a copy of your report, and provide details below of:			

The number of times your firm was audited and accredited in the last three years	
The standards you have applied for or achieved	
Any scores awarded	
The date(s) accreditation was achieved	
When your accreditation expires	

#### New clients and new matters

Prior to acceptance of instructions, are new matters subjected to a written risk assessment that is signed off by a Partner or Principal to establish whether:

11.3.1	The matter is within your firm's capability and capacity? Yes No
11.3.2	The matter has unusual or higher risk factors than normal? Yes No
11.3.3	There is adequate time to complete the work and meet any critical dates? Yes No
11.3.4	The instructions are reviewed against clearly defined risk criteria for both your client and the type of work?  Yes No
11.3.5	Any difficult issues relating to the work and/or your client are identified, recorded and can be managed?  Yes No
11.3.6	Following a review of the potential exposure values, your firm's liability should be capped (where this is appropriate and can be agreed with your client)? Yes No
11.3.7	Following a review of the potential exposure values, your firm's PII cover should be extended to address such exposures? Yes No
11.3.8	Work will be refused or referred elsewhere where a full duty of care cannot be given, or there are unmanageable conflicts, potential conflicts or other risks? Yes  No

11.4 Does your firm have formal written procedures for engaging new clients that include:

11.4.1 Issuing and acceptance of your firm's current terms and conditions? Yes No

11.4.2 Defining the scope of the transaction? Yes No

11.4.3 Where appropriate, limiting liability of your firm under section 44 of the Civil Law (Miscellaneous Provisions) Act 2008?

Yes No

	11.4.4	Standard me-opening processes to capture an relevant cheft, owners, stakeholders and asset/habinty details:
		Yes No
	11.4.5	Conflict of interest checks in relation to conflicts between clients and also between clients and your firm?
		Yes No
	11.4.6	Money laundering and client identity checks? Yes No
	11.4.7	Checks by a Partner or Principal to ensure that the matter is within the competence of your firm?
		Yes No
	11.4.8	Issuing a formal engagement letter capturing all the terms and conditions of the retainer?
		Yes No
11.5		new instructions reviewed to ensure that actual or potential conflicts of interest (either between your client and your firm, ners, Principals, consultants or employees) are:
	11.5.1	Systematically identified? Yes No
	11.5.2	Recorded? Yes No
	11.5.3	Notified if relevant? Yes No
	11.5.4	Managed appropriately in accordance with procedures and specific training on this subject? Yes No
11.6	Does th	e engagement letter explicitly state:
	11.6.1	What work your firm will be conducting for your client (scope of instructions) including specific objectives?  Yes No
	11.6.2	What your firm will <u>not</u> be doing for clients (that is, limitations to your remit, perhaps based on third party funding restrictions or referral source or other advisor involvement, or your client wishing to limit costs or remit generally)?  Yes No
	11.6.3	Important dates and implications if these are missed? Yes No
	11.6.4	What you expect your client to do and by when? Yes No
	11.6.5	How long the matter is likely to take overall? Yes No
	11.6.6	The fee basis and how much it will cost in total (to include fees, disbursements, VAT and potential for other costs) and,
		if relevant, details of any fee-sharing or referral commissions and how this will be accounted for? Yes No
	11.6.7	Service levels your client should expect? Yes No
	11.6.8	Current terms and conditions of business (which may be a separate document)? Yes No
	11.6.9	Contact names and statuses of the advisers to be involved, their supervisor (if any) and the complaints partner/manager and procedure to follow in case of problems? Yes No
	11.6.10	Where appropriate, notification and information regarding your firm's limitation of liability under section 44 of the Civil Law (Miscellaneous Provisions) Act 2008, which has been agreed with your client? Yes No
11.7	For insu	arance products or investments advised on and/or sold, does the engagement letter explicitly include:
	11.7.1	'Fair, clear and not misleading' financial services information? Yes No
	11.7.2	Status disclosure? Yes No
	11.7.3	Basis of advice? Yes No

Standard file-opening processes to capture all relevant client, owners, stakeholders and asset/liability details?

11.4.4

Demands and needs assessment? Yes No

11.7.5 Correspondence suitability statement? Yes

# Supervision and training

- 11.8 Do you operate a supervision system that includes:
  - 11.8.1 A defined supervision structure with clear reporting lines that provides one or more named supervisors (the Principal, nominated Partners or other experienced advisors) for all personnel and for each field of law? Yes No
  - 11.8.2 Supervisors who are qualified to supervise in the assigned categories of work based on technical competence, experience and ability? Yes No

No

- 11.8.3 Allocation and/or early review of new work by a Partner, Principal or supervisor? Yes No
- 11.8.4 Setting aside a regular time slot to review workloads, check for progress and inactivity, prioritise work and to deal with problem cases? Yes No
- 11.8.5 Agreed systems for reviewing incoming and outgoing correspondence, including post, DX, faxes and emails?

  Yes No
- 11.8.6 Systematic indexing, filing, updating, using and sharing of precedents and professional information? Yes No
- 11.8.7 Inspection of sample client files on a regular basis using defined review criteria and effective reporting and follow up of any necessary corrective or improvement action arising? Yes No
- Do regular properly minuted Partner or Principal meetings take place that deal with planning, monitoring and reviewing of training and supervision activities? Yes No
- 11.10 11.10.1 Does your firm offer and promote solicitors' continuing training? Yes No
  - 11.10.2 If yes, who is responsible for overall supervision and control of the training?
  - Does your firm operate a supervision system that involves the identification, delivery and evaluation of training (for legal and support staff at all levels)? Yes No
- Does your firm have procedures for ensuring that all staff members understand from the outset and remain up to date with any changes to their legal, regulatory and best practice obligations? Yes No

#### File management

- 11.12 Does your firm:
  - 11.12.1 Carry out regular file audits of all current files, including the files of Partners or Principals? Yes No
  - 11.12.2 Use a formal file review form when auditing these files? Yes No
  - 11.12.3 Carry out frequent file progress monitoring on current files? Yes No
  - 11.12.4 Require supervisors to independently check on file progress as appropriate? Yes No
- 11.13 Do you have set policies for the management of client files that require:
  - 11.13.1 Key information (such as critical dates, undertakings, risks and controls, plans and strategies) to be shown in a prominent position on the file? Yes No

		Yes No
	11.13.3	The files to be kept in an orderly fashion in line with an agreed format and stored securely? Yes No
	11.13.4	Sensitive materials to be identified and recorded on the file along with any associated undertakings or conditions?  Yes No
	11.13.5	Correspondence to be kept in date order and file kept up to date? Yes No
	11.13.6	Files and content to be identified consistently, be readily accessible and secure, whether in paper files and cabinets and or electronic storage systems or shared drives? Yes No
	11.13.7	Client property to be identified, recorded on the file, stored and returned under secure conditions? Yes No
	11.13.8	Client confidentiality to be observed when managing client work, discussing client matters, taking files out of the office or providing information to third party service providers? Yes No
	11.13.9	Files to be archived securely for agreed periods and destroyed only with the approval of a Partner or Principal?  Yes No
11.14	11.14.1	Does your firm ensure that legible attendance notes confirming verbal instructions and/or written client instructions are held on the file with instructions confirmed in writing?Yes No
	11.14.2	Does your firm ensure that attendance notes include the following:
		11.14.2.1 Requirements and objectives? Yes No
		11.14.2.2 Agreed billing and charge out arrangements, in a format and level of detail sufficient to comply with your firm's obligations under section 68 of the <i>Solicitors (Amendment) Act</i> 1994? Yes No
		11.14.2.3 Issues raised and advice given? Yes No
		11.14.2.4 Options and associated risks? Yes No
		11.14.2.5 Action your firm will take? Yes No
		11.14.2.6 Timescales to complete the action?Yes No
		11.14.2.7 Any action your client should take? Yes No
	11.14.3	Do all legal advisers in your firm rigidly adhere to a policy of keeping of and confirming in writing all advice given prior to the formal acceptance of work, at the outset and throughout the duration of the case, including where further instructions are received or altered, the scope or limitations of the agreed work are varied, advice is given, options and or risks are discussed, choices are made, and actions are agreed or disagreed with?
		Yes No
11.15	Does yo	our firm:
	11.15.1	Note key dates prominently on file? Yes No
	11.15.2	Enter key dates into a back-up system that identifies your client, matter number and activity? Yes No
	11.15.3	Record countdown dates to plan ahead effectively for key dates? Yes No
	11.15.4	Cater for the planned or unforeseen absence of the person responsible for the matter with which the key date is associated? Yes No
	11.15.5	Operate a key date reminder system to remind fee earners of imminent key dates? Yes No

A summary list or plan identifying key stages and showing which are complete and which remain outstanding?

11.13.2

## **Conclusion of matters**

11.23

11.16		Is a review (using a checklist of defined criteria) completed when each case is concluded to ensure that the following have been considered and dealt with:					
	11.16.1	All undertakings have been discharged? Yes No					
	11.16.2	Your client has been sent a letter advising that the matter has concluded, explaining the outcome and implications or other factors of note and, as appropriate, any need and timings for future review or action that your client should take?					
		Yes No					
	11.16.3	A copy of any final document(s) produced, signed and/or sealed where appropriate, is retained on the file?  Yes No					
	11.16.4	A final statement of account and fee note has been sent to your client? Yes No					
	11.16.5	Any original documents, sensitive material or other assets have been returned and evidenced as such? Yes No					
	11.16.6	Any client dissatisfaction or other outstanding problems have been resolved or, if not, reported as relevant?  Yes No					
	11.16.7	Any intentions for case publicity involving client details have been agreed with your client? Yes No					
	11.16.8	There is evidence for return and receipt of client and third party property? Yes No					
	11.16.9	All other concluding steps specific to work-type (such as registering and filing) and anything specific to your client's own service agreement have been completed? Yes No					
Under	takings						
11.17	Does yo	our firm have established procedures for the control of undertakings that include:					
	11.17.1	A definition of what an undertaking is? Yes No					
	11.17.2	The authority required for giving undertakings? Yes No					
	11.17.3	How undertakings should be worded? Yes No					
	11.17.4	Where undertakings should be recorded, for example, on the case file and in a central register? Yes No					
	11.17.5	Timescales for confirming oral undertakings in writing? Yes No					
11.18	If you h	ave established procedures in place for the control of undertakings, when were these established?					
11.19	11.19.1	Has any solicitor acting in your firm ever been involved in a transaction that was or is resting in contract?  Yes No					
	11.19.2	If yes, has an undertaking been furnished to the lending institution? Yes No					
	11.19.3	If your firm has been involved in a resting-in-contract transaction that has subsequently been completed, has your firm received written confirmation from the relevant lending institution confirming that they have been released from the					
		undertaking? Yes No					
Financ	ial						
11.20	To wha	t monetary limit may cheques be signed by a sole signatory? €					
11.21		ne other than a Principal or equity Partner authorised to sign cheques? Yes No					
11.22	Does yo	your firm reconcile all bank accounts (client and office) at least once a month? Yes No					

No

Has your firm complied with all its obligations under the Solicitors Accounts Regulations? Yes

## 12. COVER REQUIRED FOR 2014/2015

The statutory minimum cover for solicitors' professional indemnity insurance in this jurisdiction is €1.5 million each and every claim.

12.1 Please state your choice of limits of indemnity (up to a maximum of three):

€	m	€	m	€	m	
12.2	12.2 Please state your choice of excess each and every claim (up to a maximum of three):					
€		€		€		

12.3 Please provide details of your current insurance placement:

TOTAL LIMIT OF COVER	EXCESS	INSURER	BROKER
€ m	€		

12.4 Has your firm, or any Preceding Practice, ever been provided cover by the Assigned Risks Pool? Yes No

## 13. CLAIMS AND CIRCUMSTANCES

- 13.1 Has your firm or any Preceding Practice made any claim or reported any circumstances to insurers in the last ten years?Yes No
- Please provide details of all claims and circumstances, including notifications, made to insurers that are dormant for each of the following years, including any firm referred to in Question 2.

NOTE: Do not leave this section blank. If you have no claims or circumstances, please state 'no claims or circumstances'

INDEMNITY PERIOD	NAME OF PARTICIPATING INSURER/ ASSIGNED RISKS POOL	NUMBER OF CLAIMS/ CIRCUMSTANCES	CLAIMS/CIRCUMSTANCES ATTACHED
2004-2005			
2005-2006			
2006-2007			
2007-2008			
2008-2009			
2009-2010			
2010-2011			
2011-2012			
2012-2013			
2013-2014			

- Please attach your current claims report provided by the above participating insurer(s) or the Assigned Risks Pool to this proposal form. If this is not yet available, please provide claims/circumstances details on the attached supplementary claims form.
- Is any Principal or Partner in your firm aware, after careful enquiry of all solicitors and employees of the firm, of any loss or claim or circumstance that may give rise to a loss being sustained or a claim being made against or involving any person or persons to be included in this insurance, their predecessors in practice, or any past partners, principals directors or members, where such has not been previously notified to past or present insurers?

Yes No

If yes, please provide full details on a separate sheet.

13.5 Are there any matters notified by your firm (or any Preceding Practice) to participating insurers or the Assigned Risks Pool that have not been accepted as an effective notification, or cover denied? Yes No

#### If yes, please provide full details in section 16.

13.6 Please give details of all claims and circumstances not already notified to your insurers that may give rise to a claim.If none, please tick None

DATE OF CLAIM/ CIRCUMSTANCE		CLAIMANT'S NAME	TYPE OF WORK (EG CONVEYANCING, FAMILY, ETC)	ESTIMATED COST OF CLAIM
13.7	Please confirm	that all claims and circumstances ha	ve now been notified to your current in	nsurer: Yes No N/A
13.8	If yes, what dat	e were they notified?		
14.		ISCLOSE MATERIAL INFO	DRMATION	

'Material information' is information that would influence an insurer in deciding whether a risk is acceptable and, if so, the premium terms and conditions to be applied. Insurers cannot avoid or repudiate claims for the cover required under the minimum terms but, if they later find you have not disclosed something material, they may charge an additional premium or, in the event of prejudice, seek recovery of the

find you have not disclosed something material, they may charge an additional premium or, in the event of prejudice, seek recovery of the claim from you. For claims above the statutory minimum limit, failing to disclose such information could result in policy being rendered void so that claims would not be paid.

All material information must be disclosed to the insurer to enable terms to be negotiated and cover arranged. This is not limited to answering specific questions that may have been asked in this proposal form. Any changes that may occur or come to light after a quotation has been given must also be notified.

To ensure the cover is not prejudiced, please refer to your broker if there is any doubt as to what information needs to be disclosed. If you proposal is a renewal, it is likely that any change in facts previously advised to insurers will be material, and such changes should be highlighted. If you are in any doubt as to whether a fact is material, you should disclose it.

# 15. DECLARATION

#### I/We hereby declare that:

I/We undertake to inform insurers of alterations to this proposal occurring before completion of a contract of insurance. I/We are satisfied that after careful enquiry of all Partners, Principals, consultants and employees of our firm, the above details are correct to the best of our knowledge and belief and that we have not suppressed or misstated any material facts. I/We understand that any fraudulent suppression or fraudulent misstatements of any material facts will be reported by insurers to the Law Society of Ireland. I/We authorise prior insurers of our firm to release to our broker any information that they may require, including all claims information that may be requested by insurers pursuant to this proposal for insurance. I/We understand that the information I/we provide will be passed to or used by our broker and by insurers for the purpose of providing insurance, underwriting, processing, claims handling and preventing fraud.

I/We acknowledge that, by submitting this proposal, I/we hereby consent to insurers carrying out any enquiries into our financial standing (including, but not limited to, a credit search with one or more (licensed) credit reference or fraud prevention agencies) to check our identity and credit status. Such enquiries may be made either before or during the existence of the contract of insurance.

I/We acknowledge and agree that, by submitting this proposal, I/we hereby consent, in the event of the legal practice carried on by me/us ceasing during or on expiry of any period of insurance provided by insurers, to our broker or insurers or the Special Purpose Fund Manager requesting and obtaining data (including but not limited to personal data as defined in the Data Protection Act 1988 and the Data Protection (Amendment) Act 2003) from relevant regulatory bodies, and to our broker or insurers or the Special Purpose Fund Manager processing such data for purposes in connection with providing run-off cover in accordance with the insurance policy conditions and/or regulatory requirements on such cessation.

I/We acknowledge that, by submitting this proposal, I/we hereby consent to our brokers or insurer providing, on request, the Law Society of Ireland with evidence of my/our insurance cover, and a copy of this proposal form and any accompanying documentation.

I/We have read and understood the attached guidance notes in full, and have consulted them while filling out this form.

PRINT NAME	SIGNATURE OF PARTNER OR PRINCIPAL		DATE	
		/	/	

The completion of this proposal form does not bind the proposers or insurers to complete a contract of insurance but, if a policy is issued, this proposal form, together with any other information supplied prior to inception, shall form the basis of any contract of insurance effected thereon.

Please denote which question each item of additional information relates to.			